

## POST-SHOW REPORT

18.08.2024 - 20.08.2024 ALMATY. KAZAKHSTAN

#### ABOUT THE EXHIBITIONS

ALMATY RECENTLY HOSTED A MAJOR EVENT IN CENTRAL ASIA'S FASHION SCENE: THE 34TH INTERNATIONAL FASHION EXHIBITION, **CENTRAL ASIA FASHION AUTUMN-2024** 

ALONGSIDE THE 5TH INTERNATIONAL EXHIBITION

OF FOOTWEAR, FUR, LEATHER, AND ACCESSORIES, ELITE LINE.

CENTRAL ASIA FASHION AND ELITE LINE -

IS THE ONLY PROFESSIONAL B2B FASHION EXHIBITION IN CENTRAL ASIA.

A SIGNIFICANT EVENT FOR INTERNATIONAL FASHION MANUFACTURERS AND BUYERS. EXHIBITIONS PROVIDE CONDITIONS FOR THE DEVELOPMENT OF YOUR BUSINESS AND GIVES YOU THE OPPORTUNITY TO BECOME A MARKET LEADER.

#### MAIN EXHIBITION SECTIONS

- (1) WOMEN'S CLOTHING
- (1) MEN'S CLOTHING
- (III) CHILDREN'S CLOTHING
- N SHOES
- SPORTSWEAR
- DENIM CLOTHING
- **WINDERWEAR & SWIMWEAR**
- HOSIERY
- 🗬 HATS & SCARVES
- 🚯 OUTERWEAR, LEATHER, FURS
- **()** EVENING, NATIONAL CLOTHES
- 🛞 KNITWEAR
- PLUS SIZE CLOTHING
- ACCESSORIES & BAGS



ONLY FASHION INDUSTRY PROFESSIONALS ARE INVITED FOR VISIT

**EXHIBITION OF** FASHION. SHOES. LEATHER AND FUR

# **AUTUMN-2024**

MORE THAN JUST AN EXHIBITION

#### PARTICIPATING COUNTRIES

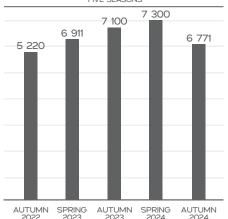
- GERMANY
- HONG KONG
- ITALY
- KAZAKHSTAN
- CHINA
- UNITED ARAB EMIRATES (UAE)
- PAKISTAN

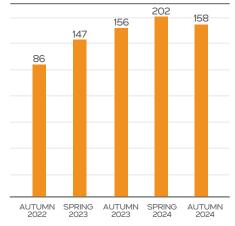
#### POLAND

- RUSSIA
- UNITED STATES OF AMERICA
- TURKEY
- UZBEKISTAN
- FRANCE

#### **158 PARTICIPANTS FROM 13 COUNTRIES**







#### 6 771 VISITORS

IN THE AUTUMN-2024 SEASON THE EXHIBITIONS WAS VISITED BY BUYERS

FROM 8 COUNTRIES AND 53 CITIES OF KAZAKHSTAN



AZERBAIJAN **KAZAKHSTAN CHINA KYRGYZSTAN RUSSIA TAJIKISTAN** TURKEY **UZBEKISTAN** 

MORE INFORMATION ABOUT THE EXHIBITIONS ON THE WEBSITES WWW.FASHIONEXPO.KZ WWW FLITFLINE K7



DYNAMICS OF EXHIBITOR PARTICIPATION

#### FASHION SHOWS

WITHIN THE FRAMEWORK OF THE EXHIBITION, A SPECIAL SHOW AREA HAS BEEN ORGANIZED TO SHOWCASE THE FASHION COLLECTIONS OF THE EXHIBITION PARTICIPANTS. 60 COLLECTIONS OF FASHION BRANDS WERE PRESENTED IN THE FALL SEASON



#### ADVERTISING CAMPAIGN

 ✓ ADVERTISING OF THE EXHIBITION ON MORE THAN 420 PORTALS AND WEBSITES
 ✓ ADVERTISING BANNERS OF THE EXHIBITION IN 25 COUNTRIES OF THE WORLD
 ✓ PLACEMENT OF INFORMATION AND PROMOTION ON SOCIAL NETWORKS
 ABOUT THE EXHIBITION ON OFFICIAL
 WEBSITES AND SOCIAL NETWORKS OF INFORMATION PARTNERS AND NEWS PORTALS

✓PR, AUDIO AND VIDEO ADVERTISING
✓OUTDOOR ADVERTISING

✓NEWSLETTER OF THE ANNOUNCEMENT OF THE PARTICIPATION OF THE EXHIBITOR ✓COOPERATION WITH REGIONAL AND INTERNATIONAL AGENCIES TO ATTRACT

THE TARGET AUDIENCE OF THE EXHIBITION THE TARGET AUDIENCE OF THE OFFICIAL WEBSITE WWW.FASHIONEXPO.KZ 45 000 USERS PER MONTH

THE NUMBER OF SUBSCRIBERS OF THE OFFICIAL INSTAGRAM PAGE <u>@CENTRALASIAFASHION</u> IS MORE

#### THAN 8 000

✓THE NUMBER OF SUBSCRIBERS OF THE OFFICIAL INSTAGRAM PAGE @ELITELINE\_EXHIBITION IS MORE

#### THAN 1 500

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✓CALL-CENTER WORK ON THE INVITATION OF BUYERS FROM CENTRAL ASIA ✓ANNOUNCEMENT OF THE EVENT INSPECIALIZED PUBLICATIONS

#### SOCIAL NETWORKS



@CENTRALASIAFASHIOI @ELITELINE\_ FASHIONEXPO.KZ ELITELINE.KZ



FASHIONEXPO PUBLIC181464979

## PORTRAIT OF AN EXHIBITION VISITOR

BY THE TYPE OF COMMERCIAL ACTIVITY

- 18% BUYER / SHOWROOM
  - 9% STORE CHAIN
  - 33% BUSINESS OWNER / PROPRIETOR
  - 6% SEC REPRESENTATIVE
  - 10% WHOLESALER
  - 28% ONLINE TRADING
  - 97% RETAILER / BOUTIQUE
  - 10% MANUFACTURER / ATELIER TRADE PROMOTION OFFICE
  - 070 / DISTRIBUTOR

### BUYER PROGRAM

EXHIBITION COMPANY CATEXPO HAS ORGANIZED A UNIQUE PROGRAM TO SUPPORT AND ATTRACT BUYERS. THE PROGRAM PROVIDED AN OPPORTUNITY:

18%

 $\checkmark$  ACCOMMODATION IN A HOTEL (4\*) THE EXPENSE OF THE ORGANIZER

✓ REIMBURSEMENT OF TRANSPORTATION COSTS
✓ FREE ATTENDANCE AT THE BUSINESS

CONFERENCE AND FASHION SHOWS

IN THE AUTUMN-2024 SEASON, <mark>2 214</mark> REGIONAL BUYERS BECAME PARTICIPANTS OF THE BUYER'S PROGRAM



## BUSINESS PROGRAM

THE BUSINESS PROGRAMME OF CENTRAL ASIA FASHION AUTUMN-2024 INCLUDED A SPECIALISED BUSINESS CONFERENCE AND AN EXCLUSIVE PRESENTATION OF THE RESULTS OF AN ANALYTICAL INDUSTRY SURVEY. SPECIALLY ORGANISED, FREE BUSINESS SPACES OPERATED ALL THREE DAYS: CONSULTING CENTRE, INTERNET MARKETING SCHOOL AND JOB FAIR. IN THE CAF AUTUMN 2024 SEASON, 24 THEMATIC SESSIONS WERE HELD AT THE BUSINESS CONFERENCE:



 $\checkmark$  3 exclusive sessions on industry analysis;

 $\checkmark$ 6 TRAINING WORKSHOPS AND MASTER CLASSES;

✓ 4 TRAINING COURSES «SCHOOL OF SELLER & BUYER» ✓ MBA COURSE FOR MANAGERS.

FOR THE FIRST TIME, A NEW, ALTERNATIVE FORMAT OF PRACTICAL BUSINESS DISCUSSIONS WAS PRESENTED -«BUSINESS GRILLING»

THE BUSINESS CONFERENCE WAS ATTENDED BY 13 AUTHORITATIVE SPEAKERS FROM FOUR COUNTRIES: KAZAKHSTAN, NETHERLANDS, RUSSIA AND UZBEKISTAN.

#### ASSOCIATIONS AND GUESTS OF CAF AUTUMN-2024

THE EVENT FEATURED 158 PARTICIPANTS FROM KAZAKHSTAN, CHINA, POLAND, RUSSIA, PAKISTAN, TURKEY, UZBEKISTAN, THE UAE, THE USA, GERMANY, FRANCE, ITALY, AND HONG KONG, SHOWCASING AROUND 40 GROUPS OF FASHION GOODS. THE MAIN SEGMENTS INCLUDED NEW COLLECTIONS OF WOMEN'S AND MEN'S CLOTHING, NIGHT DRESSES, FUR, AND FOOTWEAR FOR



THE FALL-WINTER 2024/2025 SEASON. OVER 6,770 BUYERS FROM KAZAKHSTAN, UZBEKISTAN, KYRGYZSTAN, TURKMENISTAN, AND TAJIKISTAN ATTENDED THE EXHIBITION.

THE ELITE LINE EXHIBITION WAS ORGANIZED AS PART OF A PARTNERSHIP BETWEEN EURO SHOES, ELITE LINE, AND CENTRAL ASIA FASHION. WITH THE SUPPORT OF EURO SHOES, OVER 25 FOOTWEAR COMPANIES FROM VARIOUS COUNTRIES PARTICIPATED IN THE EXHIBITION. THE PRESENCE OF 41 MAJOR PLAYERS FROM THE FUR MARKET GREATLY EXPANDED THE RANGE OF FUR BRANDS REPRESENTED IN CENTRAL ASIA. NOTABLE PARTICIPANTS INCLUDED THE TURKISH FUR INDUSTRIALISTS AND BUSINESSMEN ASSOCIATION (KSIAD) AND THE HONG KONG FUR FEDERATION, SUPPORTED BY THE HONG KONG PRODUCTIVITY COUNCIL (HKPC).

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35 інтегнатіонаl fashion exhibition международная выставка моды



JOIN THE GLOBAL EVENT!

for professional businessmen of the industry